



HIGHER EDUCATION RECRUITING

ABOUT KAYE/BASSMAN

Kaye/Bassman was founded in 1981 with the mission to positively impact companies and enhance careers by providing the finest in professional, executive, technical and scientific search.

Our mission coupled with our *Client Focused Search™* approach and *Market Mastery* has vaulted us to become the largest single-site search firm in the country.

It is our **Specialization** by functional area, industry sector, position and geographic location; **Flexibility** in customizing our process, relationship, and terms around the unique needs and expectations of our clients; **Array of Services** that ensures our ability to handle any staffing challenge; and **Track Record** of success enables our clients to gain a competitive advantage and candidates to advance their careers.

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Kaye Bassman's Higher Education Practice has garnered a solid reputation in the education community. Our longstanding client and candidate relationships make us a highly sought-after source for top-tier academic talent in system-level administration, campus-level leadership, campus-based individual contributors, other academic support positions, and corporate executives in higher education.

Because of our profound familiarity and distinct comprehension of the academic space, clients turn to Kaye/Bassman's Higher Education Practice for expert guidance, while candidates engage our services to pursue career advancements within esteemed colleges and universities across the nation.

Our team of education specialists possess over 30 years of executive leadership, administrative, and campus-based experience and have over 30 years of collective recruiting experience in Higher Education.

We recruit horizontally and vertically within the education community on a national basis. We specialize at all levels, including admissions/enrollment management, financial aid, career services, student affairs, academic department leadership, integrated marketing, facilities/capital planning leadership, as well as leadership in institutional advancement, among others. We also have dedicated recruiting resources to assist clients in fulfilling OPM and Online Education openings.

Through the flexibility of our Client Focused Search™ approach, which provides proper alignment of expectations based on the service level and urgency our client requires, and our Market Mastery model of protectively developing candidate relationships in core functional disciplines ahead of need, Kaye/Bassman's Higher Education Practice has the experience, process, and tools to help our clients tap into the strategic leadership and tactical talent they need.



RECRUITING EXPERTISE IN

Public, Private, Not-For-Profit and For-Profit Education Specialists

RFP, RFI & RFQ Proposals/Fulfillment

Admissions/Enrollment Leadership

Advancement/Development/Foundation Leadership

Dual/Concurrent Enrollment Leadership

Facilities & Capital Planning Leadership

Higher Education Administration

Marketing & Communications Leadership

Online Program Management Leadership

Student Affairs Leadership

System Based Leadership